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Governance statement

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₽XYdYbXYbh'Ui X]hcf@fYdcfhhch\Y 7 ci bWj'cZh\Y`
I b]j Yfg]hmcZFYUX]b[

**₽**Wta Y'UbX'YI dYbX]hi fY'UWvti bh

GhUhYa Ybh'c ZhchU`fYWt[b]gYX`[U]bg'UbX`cggYg

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Ghuhya Ybhic Zidf]bV]dU`UVWci bh]b[ idc`]V]yg

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H\Y1 b] Yfg]mcZFYUX]b[ \Ug'U[ `cVU`fYdi hUh]cbZcfUWUXYa ]WYI Wf ``YbWf ]b` Vch\ fYgYUfW. UbX`hYUW.]b[ "K Y`UfY Wa a ]hYX`rc Zi fh\Yf]a dfcj Ya Ybh]b`h\YgY` ghfYb[ h\g"C i fa ]gg]cb`]g`rc YXi WUhY`hUYbhYX`dYcd`Y`k Y``žhc WabXi Whc i hghUbX]b[ `fYgYUfW. UbX`rc dfca chY`h\Y`fYgdcbg]VY`Udd`]WUh]cb`'' ca c

([R<sup>-</sup>FLR

# 2QH PHPEHU RI WKH VWD° RI WKH 8QLYHUVLW\ QR' \$FDGHPLF 6WD° HOHFWHG LQ VXFK D PDQQHU DV WLPH GHWHUPLQH

A fg'6"9Xk UfXgž65žA 5 (until 31 July 2014) A fg'A 'H''A Ufh]bž65žA 5žD; 7 9 '(from 1 August 2014)

2QH PHPEHU RI &RQYRFDWLRQ QRW EHLQJ DQ HPS

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### 9LFH &KDQFHOORU

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DfcZYggcfG">"A Jh\Ybz65 fG\Y YXŁZA GWfMtf\_ŁZD\8 f7 Ua Vf]X[YŁZ: G5 z̃
: G5 fGWthZ: 65 (from 1 August 2014)

### 3UHVLGHQW RI WKH &RXQFLO

A f 7 "7 ": ]g\Yfz̈65 fFYUX]b[ Łz̈A DD fk Ufj UfXŁ

#### 9LFH 3UHVLGHQWV RI WKH &RXQFLO

A fF "8 k mYfž6GWf@cbXcbŁž: 7 ₽8 A gG"A "K ccXa Ubž65 fFYUX]b[Ł

#### 3UR 9LFH &KDQFHOORUV

Dfc Zyggcf; "6fcc\_gž6D\Ufa žD\8 f@cbXcbłžA FD\Ufa Gž: 5 < 5 A fJ "FUJa cž65 fFYUX]b[ łžA 5 f@Y]\WghYft(from 1 August 2014)
Dfc ZyggcfF "J Ub XY B ccfhž65 fll hfYW\htz8fgf5a ghYfXUa łžD\8 f9! YhYft(from 1 August 2014)
Dfc Zyggcf7 "A "K ]`]Ua gžC 69ž6G\VtD\8 f@cbXcbt(until 31 July 2014)

## 'HDQV RI WKH )DFXOWLHV

\$UWV +XPDQLWLHV DQG 6RFLDO 6FLHQFH DfcZYggcf; "<"Hi W\_YfZA 5ZD\8 f7 Ua Vf]X[YŁ

#### +HQOH\ %XVLQHVV 6FKRRO

DfcZYggcf'>"@'; "'6cUfXž65žD\8 fBYk WUghYŁ

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DfcZYggcfF"<"9``]gž6GWfK UYglžD\8 fFYUX]b[ \text{\text{i}}276]c`\text{\text{z}}: \text{\text{-6}}c`\text{\text{}}

#### 6FLHQFH

8f'6"7cg\ž6GWfG\Y Y`XłźD; 79f| fYYbk ]W.łżD\8 f@cbXcbŁ(from 1 August 2014) DfcZYggcf; "A UfghcbžA 5ž8D\[fC| ZcfXłź77\Ya žA FG7 (until 31 July 2014)

h\YgY`UfYUgk\]M\]hVY`]Yj`Yg`UfY`hc`h\Y`VYbY hcZh\Y`cWU`zbUh]cbU`UbX`]bhYfbU!h|cbU`Wa a i b]h]Yq"

5 \_YmdUfhcZh\Y1 b] Yfg]lmgghfUhY[ m]b Ybgi f]b[ ]hXY`] Yfg]lg WtfY di fdcgYgZcf' h\Y di V`]WWYbY h`]Yg]b]lg dc`]WmcZYei U`cddcfhi b]h]YgZcf'U`"H\Y1 b]] Yfg]lm U]a g'hc YbWti fU[YdYcdYcZU``VUW\_[ fci bXg'hc dUfh]M]dUhY]b UbXVYbY hZfca ]hg' hYUW,]b[ žfYgYUfW. UbX'ch\Yf'UWh] ]h]Yg"

H\Y1 b] Yfg]mmUbX]nggi Vg]X]Uf]YgUgc WUffmci hhYUWX]b[ 'UbX YYgYUfW cZUa cfY Wa a YfW]U bUhi fYZZcfYl Ua d'Y]b gca Y cZh\Y Yl YW h]j Y YXi WUh]cb dfc[ fUa a Yg fi b Vm< Yb Ym6i g]bYgg GW.cc ZUbX]b fYgYUfW. WUff]YX ci hZcfdf] UhY gYWfcf cf[ Ub]gUh]cbg"H\Y1 b]j Yfg]mm]g WUfYZ `hc Ybgi fY h\Uhh\Y Yl hYbhcZh\YgY UWh]j ]h]Yg XcYgbchWab ]Whk ]h\cfXYhfUWhZfca ]hg WafY W.Uf]hUV Y di fdcgYg"

#### 7HDFKLQJ DQG OHDUQLQJ

H\Y1 b] Yfg]ImgUXa ]gg]cbgdc`]Whi]gtcUthfUWhUbXUXa ]ht\Ya cghUVYUbX' a chji UhYXi bXYf[fUXi UhY UbX'dcgh[fUXi UhY ghi XYbhgk]h\ h\Y [fYUhYghdchYbh]U' tc Wbhf]Vi hY tcZUbX'tc VYbY hZfca zh\YYXi WUh]cbdfcj ]XYXz]ffYgdYWhji Y cZ' h\Y]fVUW\_[fci bX"H\YUXa ]gg]cbgdfcWYXi fYgUbX'h\Ydfcj ]g]cbcZVi fgUf]Yg'UfY XYg][bYX'tcgi ddcfhh\]gdc`]WhZi ``n"i

H\Y1 b] Yfg|mww ffYbhm\ugcj Yf-2 \$\$i bXYf[fUXi UhY UbXcj Yf+ž+\$\$dcgh [fUXi UhY ghi XYbhg"+dfca chYg'Ua cb['U"]hg'ghi XYbhgYl W"YbWf]b h\Y]f'ghi X]Yg' UbXh\Ych\YfUWh] |h]Yg']b k\]W h\YmdUfh]WdUhY k\]Y UhFYUX]b[ gi W Ug'gdcfh]b[ ž W 'hi fu' UbXj c'i bhUfmYb[ U[ Ya YbhgžUbXYbWti fU[ Yg'h\Ycddcfhi b]h]Yg'h\YgY' UWh] |h]Yg'dfcj ]XY Zcfgh]a i 'Uh]b[ 'dYfgcbU' XYj Y'cda Ybh'UbX'h\Yk Y"VY]b[ 'cZh\Y' Wta a i b]m'lk\Ybghi XYbhg Wta d'YhY h\Y]f'ghi X]Ygžh\YmUfY'UV'Y hc i gY'h\Yg\_]'g' h\Ym\Uj Y'UWti ]fYXžVch\ UWUXYa ]WUbX'bcb! UWUXYa ]MZ]b h\Y]f'] Yg'UbX WUfYYfg' VYncbX'h\Y1 b] Yfg|m'h

H\Y1 b] Yfg]lmc Yfggi ddcfhhcghi XYbhgh\fci [\]PgUWYggVi fgUfmgW\Ya Yk\]M\\
U`ckg]hhcfYWfi ]hh\Ya cghUVYghi XYbhgzfY[UfX`YggcZ bUbW]U`VUW\_[fci bX"H\Y'
I b]j Yfg]lmUJa ghcc Yfdfc[fUa a YgcZghi Xmh\UhUfYUhfUWh] YhcUX]j YfgYfUb[Y`cZdchYbh]U`ghi XYbhgz`\Uj Y`ZU]f`UbX`hfUbgdUfYbhUXa ]gg]cbdc`]MYgz`UbX`dfcj ]XY`bUbW]U`gi ddcfhhc`ck ]bWca Y`ghi XYbhg"H\Y1 b]j Yfg]lm\Ug'UVca dfY\Ybg]j Y`Ghi XYbh7ca d`U]bhg DfcWfXi fYhc XYU`gk ]hmUbXY YWhj Ymk ]h\dfcV`Ya gk\]M\\UflqYXi f]b[`U'qhi XYbhqih]a Y`UhFYUX]b[`"

H\YI b]j Yfg]lmgYY\_ghc YbWti fU[YdchYbh]U ghi XYbhghc Wtbg]XYfYbhYf]b[\][\Yf' YXi WUh]cb UbX UfUb[YcZa Yh\cXg'UfY UXcdhYX]bWi X]b[j]g]nghc gWkcc`g'UbXcdYb' XUngi'UbXYj Ybhq'Ua YX'UhqWkcc`q"

♦ h\Y gi a a Yf di d]g Zfca gWkcc g UbX Wc″ Y″ "\ A

gdcbgcfg\]dcZdcghgk]h\]bh\Y1 bjjYfg]hmäh\Yzcfa Uh]cbcZgd]b!ci hWta dUb]Ygz 7cbh]bi ]b[ DfcZYgg]cbU`8YjY`cda Ybhzgi ddcfhZcfgd]b!]bVi g]bYggYgzUbX a i gYi a gUbX`gdYW]U`Wt``YWh]cbg"

H\Y1 b] Yfg]lmi]gcbYcZh\Y"YUX]b[ WYbhfYg]bh\Y1 ? ZcfXYj Y`cd]b[ UbXa UbU[ ]b[ 'Pbck YX[Y HfUbgZYfDUfhbYfg\]dgfPHDgL"H\YgYdfc[fUa a Yg'U`ck Vi g]bYggYg cZU`g]nYgZfca Uk JXYfUb[YcZ]bXi ghf]Yg'UbXgYWfcfg'hc UwWyggh\YYI dYfh]gYcZ UWUXYa JWg'UbXfYgYUfWXYfg]bh\Y1 b] Yfg]lmiX\Y'd]b[ h\Ya UXXfYgg]ggi Yg']bh\Y XYj Y`cda YbhcZWca a YfWJU'Udd`JWJh]cbg"

H\Y1 bjj Yfgjlmijg XfUk jb[ i d d'Ubg hc XYj Y`cd UbYk GVjYbW' UbX lebcj Uhjcb DUf\_hc h\Y gci h\ cZF YUX]b[ k \ ]W k ]``d'UmU\_Ymfc Y jb U`ck jb[ h\Y fY[ ]cb,g\_bck YX[ Y YW bca mhc h\fjj Y"H\Y dUf\_k ]``dfcj ]XY hYW bc`c[ ml YX W a dUb]Yg k jh\ XYX]WUhX ZWjjhjYg UbX gYfj ]W g jb UghfUhY[ ]WcWUhjcb Ucb[ k jh\ UWW gg hc h\Y \][ \! ei U`]mm fYgYUfW UbX [ fUXi UhY gi ddcfh'Uj U]UV Y Zfca h\Y1 b]j Yfg]mh'K cf\_\Ug ghUfhYX cb`XYj Y`cd]b[ h\Y dUf\_k ]h\ h\Y fghc WW d]Yfg gWXYXi YX hc Uf]gY jb "UhY &\$%+"

## (QYLURQPHQWDO SROLF\

H\Y1 b] Yfg]lmcZFYUX]b[ hu\_Yg]lrgYbj ]fcba YbhU`fYgdcbg]V]]h]YggYf]ci g`m UbX'U]a g`hc a UbU[Y]lrg'cdYfUh]cbg]b`k Ung'h\Uh'UfYYbj ]fcba YbhU`mgi ghU]b! UVYžYWbca ]WU`mZYUg]VY'UbX'gcW]U`mfYgdcbg]VY"H\Y1 b] Yfg]lmigWa a ]lthYX' hc UW\]Yj ]b[ h\Y\] [\YghighUbXUfXgcZYbj ]fcba YbhU`dYfZcfa UbW'ZdfYj Ybh]b[ dc`i h]cb'UbX a ]b]a ]g]b[ h\Y]a dUWhcZ]lrg'cdYfUh]cbg"H\Y1 b] Yfg]lmgYhg W\U`Yb[]b[ Ybj ]fcba YbhU`dYfZcf! a UbW'"H\YgYcVYWh] Yg'UbX'hUf[ Yhg'UfYfYj ]fk YX'UbX'i dXUhYX'Ubbi U`m'a

H\Y1 b]jYfg]mi]ga U\_]b[i[ccXidfc[fYggibXYfi]hg7UfVcbAUbU[YaYbhD'Ubk\]W\\ Waa]hgi]hhcfYXiW]b[i]rgWUfVcbZcchdf]bhVmi)ıcjYfUijYmYUfdYf]cXhc&\$%\*UbX(\$iVm&\$&\$"

### +XPDQ UHVRXUFHV

H\Y1 b] Yfg]miU]a g'hc VYUb Ya d'cmYfcZWkc]W'UbX'hc WfYUhY Ugh]a i `Uh]b[ 'UbX' gi ddcfh] Y'k cf\_]b[ Ybj ]fcba Ybhk\YfY'dYcd'Y WUb ci f]g\žk ]h\cddcfh b]n]Yg Zcf]bX] [Xi U'dfcZYgg]cbU'UbX'dYfgcbU'XYj Y'cda YbhUbX WUfYYf'dfc[ fYgg]cb"H\Y' I b] Yfg]mifYk UfXg'ghU k\c XYa cbghfUhY YI W'dh]cbU'dYfZcfa UbW'ž'YUXYfg\]d UbX']bbcj Uh]cb"

H\Y1 b]j Yfg]lmj Ui Yg]lg`\][\`mg\_]``YX`UbX`XYX]WUhYX`ghU "`A UbmcZh\Y1 b]j Yfg]lmg` UWUXYa ]WghU ia Ya VYfg'UfY`UW\_bck `YX[YX`hc VY`k cfX! `YUX]b[YI dYfhg]b'h\Y]f` Y`Xžk cf ]b['Uh'h\Y`W'h]lb[YX[Y`cZh\Y]f`UfYU`cZqdYW]U`]qa "

H\Y1 b]j Yfg]lmiUWhjj YmYb[U[Ygk]h\ghU cbUfY[i`UfVUg]gig]b[UjUf]YmcZa Yh\cXg]bWiX]b[diV]WUh]cbgzh\Y]bhfUbYhzghU Vf]Y b[a YYh]b[g`YXVmh\Y J]W!7\UbW'`cfUbX'h\YUddc]bha YbhcZghU fYdfYgYbhUhjj Yg'hc7cibWj''H\Y I b]j Yfg]lmiUgcWcbgi hgfY[i`Uf`mk]h\ghU UbXh\Y]ffYdfYgYbhUhjj Yg'hcX]gWiggi lggi Yg'U YWh]b[h\Y]fk cf\_]b[`]ZY"

5 Wea dfY\Ybg] Y fUb[YcZhfU]b]b[ dfc[fUa a YgZcfghU UfYU] U]UVYžXYg][bYX hc XYj Y`cd a UbU[Ya YbhUbX YUXYfg\]d WUdUV]]mäUg k Y``Ug Uk ]XY fUb[YcZdfUWh]WU g\_]`gh\UhghU bYYX Zcfh\Y]fXUmhc XUmk cf\_"5ffUb[Ya Ybhg]bh\]gUfYU\Uj Y VYYb ghfYb[h\YbYX Vmh\Y YghUV]g\a YbhcZUXYX]WUhYX DYcd Y 8 Yj Y`cda YbhZ bWh]cb k ]h\Y YWhZfca %5i [i gh&\$%(": i fh\YfdfUWh]WU gi ddcfhZcfghU ]gUj U]UVY &(#+i ]Uh\Y 9a d`cmYY 5gg]ghUbWr Dfc[fUa a Y"

 $H\Y\k\ cf\_Uggc\W]UhYX\k\ ]h\h\h\Y\< F\ GhfUhY\[ mxWorking\ Together: A\ Strategy\ for\ Successz\] b\hUbXYa\k\]h\h\Y\ Promoting\ Excellence\ Projectz\Ug\VYYb\Wa\ a\ d\YhYX\k\]h\U``a\ Ucf\ cVYWh]\ Yga\ Yh'H\Y\GhU\b[ 7\ca\ a\ ]hhYY\k\]``Wbg]XYfUbYk\ < F\ GhfUhY\[ mXi\ f]b\[ h\Y\ &\$\%\ ($$^3\)\ gYgg]cb''$ 

±0 UXX]h]cb h\Y1 b]j Yfg]hm\Ugdi V]g\YX]ng 9ei U]lmDc]\MnUbXCVY\Mj Ygzfi bg U j Yfmgi \W\YggZi `Gdf]b[ VcUfX dfc[ fUa a Y U]a YX UhXYj Y`cd]b[ ZYa UY ghU UbX` \Wbh]bi Yq hc k |XYb |ng k cf\_i bXYf h\Y 5h\YbUGK 5B VUbbYf"

## (TXDOLW\ DQG GLYHUVLW\

H\Y1 b] Yfg]lmcZFYUX]b[ ]gdfci Xhc\Uj YUX] YfgY Wa a i b]lmcZghU UbX ghf] Yghc Ybgi fYh\UhYj YfncbYžfY[ UfX`Ygg`cZh\Y]fVUW\_[ fci bXž]g UYYhc fYUW, h\Y]f Z ``dchYbh]U`k\]ghghi Xmb[ cfk cf\_|b[ Uhh\Y1 b] Yfg]lmiH\Y I b] Yfg]lmig Wa a ]hYXhc dfcj ]X]b[ Ub ]bWi g] YYbj ]fcba Ybhžk\]W dfca chYg Yei U`]lmUbXX] Yfg]lmUbXfYgdYWgh\Y f][ \hg UbXX][ b]lmcZU``]rgghU žghi XYbhgUbX j ]g]lcfg"H\Y1 b] Yfg]lmihU\_Yg`UWi]cb hc Ybgi fYh\Uhbc ]bX] [Xi UžUdd`]WUbhžghi XYbhž Ya d`cnYYždfcj ]XYfžWbhfUWcf`cfi gYf`cZZYfg A "H\Y hXYa R Xfl

DEOH V@ĐW

 $\label{eq:hamiltonian} H\Ygd']hcZ]bWtaYZfhYmYUffYYWMXhYWWUb[Yg]bZbX]b[k]hh]bhYgYWcf''FYWMffYbh[fUbhgfYWM]jYXZfca<9:79UbXhYBUh]cbU'7c"Y[YZcfHYUW]b[UbX'@YUXYfg\]dZ''`Vm-+''%a"H]h]cbZYY]bWtaY]bWfYUgYXVm-%")a <math>ZUf]g]b[ZfcahYgYWbXmYUfg]bWfhY]bhfcXiWh]cbcZ--Z$$$ZYYgZcfibXYf[fUXiUhYgUbXUb']bWfYUgY]bZYYgfYWM]jYXZfca]bhYfbUh]cbU'ghiXYbhg''$ 

FYgYUfVX]bWcaYfcgYVm-\$"-ahc-'("%a"

Ch\Yf]bWca Y]bWfYUgYXVm-&"(a "9bXcka YbhUbX]bj Ygha Ybh]bWca Y fcgYVm-\$" a hc-) "\$a "

## \*URXS H[SHQGLWXUH

5 gi a a UfmcZh\Y; fci dfgYl dYbX]hi fY [g [ ]] Yb VY`ck.

	2014	2013	Increase / (decrease)	Increase / (decrease)
	£'000	£'000	£'000	%
GhU Weghg	137,841	127,891	9,950	7.8%
Ch\YfcdYfUh]b[YldYbgYg`‡`fY[i`Uf	82,686	83,996	(1,310)	‡1.6%
Ch\YfcdYfUh]b[YldYbgYg‡YlWYdh]cbU	7,114	0	7,114	N/A
Depreciation	19,698	18,573	1,125	6.1%
±ahYfYghidUntuV`Y	4,907	6,066	(1,159)	‡19.1%
HchU`Yl dYbX]hi fY	252,246	236,526	15,720	6.6%

GHU WegngfcgYVm-%\$a ]bh\YmYUf"H\]g]bWfYUgYkUga UJbmUhhf]VihUVYhch\Y'dcgngWfYUhYXh\fci [\h\Y'5WUXYa]W\#jYgha YbhDfcYVhUcb[k]h\h\Y'Ubbi U'WegncZ"]]b['UkUfX"

9| Wdh]cbU'ch\YfcdYfUh]b[Y|dYbgYgfY'UhYXhcdfcZYgg]cbU'ZYYgcZ-+"%a"]bWffYX]bh\Y'UZcfYaYbh]cbYXWffYbhfYj]YkcZY WJYbWhUbXY YWh]jYbYgg"

8YdfYWJUhJcbfcgYVm-%%a UgʻUfYgi hcZh\YYlhYbg]jYWUdJhU`dfc[fUaaY`ibXYfhU\_Ybj]bfYWfbhnYUfg"+bhYfYghdUnUV`YZY``Vm-%&a a UJb`mUgʻUfYgi hcZh\Y`bYh]bhYfYghW\Uf[Y`UggcWJUhYXk]h\h\Y1F9D: dYbg]cbgW\YaY"

#### 1HW DVVHWV

CjYfU"h\Y1 bjYfg]m\UgUgc]XVUUbWig\YYhk]h\Wbgc]XUHYXbYhUggYhgcZ-'\*, a Uh'%>i m&\$%( f&\$% .-' (-a L'BYhUggYhg)bWfYUgYXXi f]b[ h\YmYUfUgUfYgi hcZWlg\'[YbYfUhYXZfca "UbX'UbX'dfcdYfmX]gdcgUg"YggUb]bWfYUgY]bg\cfH hYfa WfYX]rcfg" H\Y; fci d\UgbYhWiffYbhUggYhgcZ-%+a Uh'%>i m&\$%( f&\$% .-b]L'

## )L[HG DVVHWV DQG FDSLWDO LQYHV

H\YI b]j Yfg]lmiU]a girc dfcj [XYU\][\ei U]lmYbj ]fcba Ybhh\UhZUMj]lUHYg ghi XYbhfYWfi ]ha YbhUbXih\YfYhYbh]cbcZghU ždfcj [X]b[ ih\Y WbX]h]cbg]lok\]M\
hYUW\]b[ UbXfYgYUfW\žghi XYbhg'UbXghU žWUbih\fj] Y"=bZfUghfi Wfi fY XYj Y`cda Ybhg`UfY XYg][ bYX hc Yb\UbWfih\YI b]j Yfg]lmg'UWUXYa ]WUWhj ]lmUbXYbgi fY h\Uh]h
Wbh]loi Yg hc VY fY[ UfXYX Ug`cbY`cZh\Y`YUX]b[ i b]j Yfg]h]Yg]lo h\YI?
UbX]lohYfbUh]cbU`m'

 $8 \ Yj \ Ycda \ Ybhg`Uggc VjUhYXk jh\ h\Y1 b j Yfg]lmg`g][b] \ Wbh`UbX\c`X]b[gk \]W. \\ UfY bchdUfhcZ]hgcdYfUh]cbU`YghUhY`Uj YVYYb`cb[c]b[Xi f]b[h\YmYUf'H\Y`6i`a Yfg\YWba di g`UbXh\Yg]hYgcZG]V`m<U``UbX'K Y``g<U``\Uj Y`U``VYYb`gc`X''H\Y`I b j Yfg]lmWi ffYbhm\Ug`Ubi a VYfcZd`Ubb]b[dYfa jgg]cbg`Zcfh\YXYj Y`cda YbhcZ``UbX`lb`UbX`Ufci bX`G\]b Y`X''$ 

H\YZ bXg'k\]W\UfYVY]b[ [YbYfUhYXZfca h\YXYjY`cda YbhcZh\YgYg]hYg'k]```U``ck h\Y1 b]] Yfg]mhc WUffmci hZ fh\YfWUd]hU`]bj Ygha Ybh]b]]hg`UWUXYa [WZJW]]h]Yg`cb]]hgWUa di gYg`Ug'kY``Ug'hc XYjY`cd`U`GV]YbW'`UbX`\ebcjUh]cb`DUf\_"

8 i f]b[ h\Y mYUfzk cf\_Wa a YbWYX cb U-% a dfc YWhZcf h\Y ]bghU`Uh]cb cZUbYk \YUh]b[ \h\Y mYUfzk cf\_Wa a YbWYX cb U-% a dfc YWhZcf h\Y ]bghU`Uh]cb cZUbYk \YUh]b[ \h\Y mghYa v]bYX\YUhUbX dck Yf f7 < D\(\text{LignighYa} cb \h\Y K \]hY\_b][ \hg \Wa di g" H\Y gnighYa k ]`\W\bhf]vi hY gi \VghUbh]U`mhc h\Y I b] \Yfg]\mg \WUfVcb fYXi \Whc hYf[ Yhz fYXi \Whc hUfVcb Ya ]gg]cbg \VmUb Ygh]a \UhYX\%\\$\\$\\$\text{S}\\$\text{bbYg}cZ7C & \UbX ]\bhfc! Xi \Whc [g][ b] \WUbhgUj ]b[ gcb i h]]\h]Yg \W ghg"

### , Q Y H V W P H Q W V

 $H\Y\[b]\Ygha\Ybhg\Y\XVmh\Y\I\ b]\Yfg]\[mUbX\]\[phf]\ghg\k\]h\]\[b]\W\ ffYbh\UggYh\]\[b]\Ygh\ a\Ybhg\UbX\YbXck\ a\Ybh\UggYhg\ZY\]\[b]\Ui\YVm-\$"-a\ cj\Yfh\YmYUf\hc"\%>i\ m&\$\%(""H\Y\I\ b)]\Yfg]\[mubX\]\[phf]\ghg\C\X\gca\Y\dfcdYfh]\Yg\Zcfh\Y]\[f]\[b]\Ygh\A\Ybhd\chYbh]\U" H\Yff\Wca\V]\[bYX\a\Uf_Yhj\Ui\Y'Uh'\%>i\ m&\$\%("k\Ug-(-"&a f&\$\%".-)' "&a Ł"$ 

### 3HQVLRQV

<b>O</b> .	IQVEIXQ	•			
	lf]a UfmdYbg]cbgV b]  Yfg]h]YgGi dYfUl	0,	- 0	"I b]j Yfg]lmiUfY" &\$A	Ì
Нса	!	Ł	U		
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a U\_Y`h\Ya gY`j Yg`Uk UfY`cZUbmfY`Yj Ubh'Ui X]h']bZcfa Uh]cb`UbX`hc`YghUV`]g\`h\Uh'h\Y` I b]j Yfg]|myg`Ui X]hcf`]g`Uk UfY`cZh\Uh]bZcfa Uh]cb"

### 7KH IXWXUH

 $H\YfY\]g\Uk\YU\h\ cZbYk\ cddcfhi\ b]h]Yg\ZcfYbhYfdf]g]b[\ UbX\]bbcj\ Uh]j\ Y\ i\ b]j\ Yfg]h]Yg\ ]bWl\ X]b[\ .$ 

- H\YXYa UbX`ZcfYXi WUh]cb`h\Uh`a YYhg`h\Y`bYYXg`cZdfcZYgg]cbU`k`cf\_]b[ ^]j Yg
- ; `cVU`XYa UbXZcf[fYUhYfi bXYfghUbX]b[cZh\YdUghzdfYgYbhUbXZhi fYcZh\Y

## \*29(51\$1&( 67\$7(0(17

# 5HVSRQVLELOLWLHV RI WKH 8QLYHUVWUXFWXUH RI FRUSRUDWH JRYHUQ

H\Y1 b]j Yfg]lmn]g Wea a ]lmlYX hc h\Y \][ \YghighUbXUfXgicZ[ cj YfbUbWl UbX Webh]bi Ygi

UbXghU žk jh\a i W.cZh\YXYhU]YXkcf\_ZU`]b[ hc gi V! Wa a jhYYg"< YfY VfcUX a Ucf]mnfYdfYgYbhUh]cb Vm`Uma Ya VYfgžXfUk b Zfca Wa a YfW]UžWa a i b]mnUbX dfcZYgg]cbU`cf[ Ub]gUh]cbgždfcj [XYg'Uj Ui UV`Y dYfgdYWh] Y"H\Ydf]a UfmfYgdcbg]! V]]h]YgcZh\Y7ci bW]`UfY gYhci h]b GhUhi hYLJ žDck YfgcZh\Y7ci bW]`žk\]W. WUb VY j ]Yk YXcb h\Y1 b]j Yfg]mnk YVg]hY Uh`

### kkk"fYUX]b["UWi \_#kYV#. =@9G#7UYbXUf#ghUhi hYg"dXZ"

@Uma Ya VYfgcZh\Y7cibWjfYWjjYbcfYaibYfUh]cbZcfh\Y]ffcY]bh\YgYVcX]YgUh\ci[\h\YmUfYfY]aVifgYXZcfYldYbgYg]bWffYX]bUhYbX]b[aYYh]b[g"

H\YfcYcZDfYg]XYbhcZ7cibWj\*]ggYdUfUhYXZfcah\YfcYcZh\Y1bj\Yfg]lmg;7\]YZ 9|YWihj|Yžh\YJ]W!7\UbWf\*cf"H\YJ]W!7\UbWf\*cf]g'UbY!!c WjcaYaVYfcZh\Y 7cibWj\*UbXh\Ydf]bWj— A YŁj 7S ~ YQ !S ~

B **f**g:7\df]

Ya

fyj ]Yk YX UbXi dXUhYX cb UfY[i `UfVUg]g"FYdcffgXcWa Ybh]b[ h\Y dc`]WriignighYa ž dfcWrXi fYg'UbX ]ggi Yg'Uf]g]b[ UfY fYdcfhYX hc h\Y GhfUhY[mUbX: ]bUbWr7ca a ]hhYY cb UfY[i `UfVUg]g"5 Wca dfY\Ybg]j YgYhcZdc`]WJYg'UbX'dfcWrXi fYg'XYg][ bYX hc a UbU[Y'UbX'a cb]hcff[g\_g]g']b'd`UWr"H\Y\_YmY`Ya Ybhg'cZh\YgY'gnighYa g'UfY Yl d'UlbYXVY`ck.

- h\Y7ci bW] a YYhgZci fh]a YgUmYUfhc Wbg]XYfh\Y1 b] Yfg]lmgghfUhY[]W X]fYW]cbzXYW]g]cbgUbXdfc[fYggU[U]bghh\Y7cfdcfUhYDUbUbX]gUXj ]gYXVm j Uf]ci g7ca a ]hhYYg"H\Y7ci bW]zh\fci [\h\YGhfUhY[mUbX:]bUbWY7ca a ]hhYYz ]gfYgdcbg]VYZcffYj ]Yk]b[h\YYYYW]j YbYggcZh\Y]bhYfbU'WbhfcgcZh\Y I b]j Yfg]m"
- h\Y1 bj\Yfg]m\UgXYjY`cdYXU`gnghYa cZ]bhYfbU`Wbhfc`]b`]bYk]h\VYghdfUWh]W"
  H\]g`gnghYa ]g`XYg][ bYX'nc ]XYbh]Zmh\Ydf]bW]dU`f]g\_gk\]W\a UmdfYjYbhcf]b\]V]h
  h\YUWX]YjYa YbhcZh\Y1 bj\Yfg]mmg`U]a g`UbXcVYWhj\YgzncYjU`i UhYh\YbUhi fY`
  UbXYI hYbhcZh\cgYf]g\_g`UbX'a UbU[Yh\Ya Y W]YbhnzY YWhj\YmUbXYWbca]!
  WU`m'
- h\Y5i X]h7ca a ]hhYY fYWf] YgfY[i `UffYdcffgZfca 'h\Y < YUX cZ +bhYfbU '5i X]h GYfj ]Wgzhc[Yh\Yfk]h\ fYWea a YbXUh]cbgZcf]a dfcj Ya Ybh"H\YgY fYdcffg Wea a Ybhcbh\Y UffUb[Ya YbhgZcf]bhYfbU Webhfc zff]g\_a UbU[Ya YbhUbX [cj YfbUbW"</li>
- UF]g\_A UbU[Ya Ybh; fci d fYdcfh]b[hch\Y1 b]] Yfg]lm9| YW h]j Y 6cUfX UbX YX Vmh\Y8Ydi lmu ]W! 7\UbWr`cfcj YfgYYgf]g\_a UbU[Ya YbhUhh\Y1 b]j Yfg]lm'H\Y I b]j Yfg]lm'\UgXYj Y`cdYX]rg7cfdcfUhY D'Ub k]h\ gdYW] WfYZYfYbWrhch\Y\_Ym f]g\_g]XYbh] YX Zcfh\Y1 b]j Yfg]lm'H\YF]g\_A UbU[Ya Ybh; fci d U'gc cj YfgYYg k cf\_cb a U'cf]bWJXYbhUbX Vi g]bYgg Wtbh]bi ]lmd'Ubb]b["
- UZFUA YK cf\_Zcfa UbU[]b[ f]g\_]g]bd'UWY UbX]bWi XYgUf]g\_fY[]ghYf"9UWX \_Ymf]g\_ ]g'Ugg][ bYX hc bUa YX a Ya VYfg cZh\Y i b]j Yfg]lmm9I YW h]j Y 6c UfX"9UWX f]g\_\Ug Ugc VYYb Ugg][ bYX hc h\Y Uddfcdf]UhY Wa a ]hhYY hc a cb]hcfh\Y cdYfUh]cb cZh\Y UggcW]UhYX Wabhfc gk ]h\]b h\Y]f Vfc UXYf fYa ]h"H\Y f]g\_g'UfY df]cf]h]gYX VUgYX cb h\Y ]\_Y]\ccX cZUb Yj YbhUf]g]b[ Zfca UdUfh]W `Uff]g\_UbX Ub UggYgga YbhcZh\Y Ubh]MdUhYX ]a dUWf"H\Y Ugg][ bYX df]cf]lm\Y`dg ZcWig fYgci fWfgcb Wf]h]WU UfYUg"
- We fdc fuhr ubx gi vg|X|ufmif|g\_fY[]ghr fg\YX ungw.cc`ubx wbhfu gr fj]wr g Yj Y`k\]w. Xc wa Ybhw bhfc gza |h][ uh|b[ uwh]cbg ubx Yufmk ufb]b[ a Ywx u! b]ga g]b d'uwr hc a ubu[ YYuwx f]g\_"H\YgY fY[]ghr fg ufr uggyggYx vmh\YF]g\_ A ubu[ Ya Ybh; fci d'k\c wbg]XYfh\Yf]g\_g [XYbh] Yxzh\Y]f ]bhr fuwh]cbg ubx ]bhr fxydybxybv]r gzh\YYI dcgi fY ubx h\Y dfcdcgYx dfc wrggyg zcfa ubu[]b[ h\YgY f]g\_g"Gw.cc`g ubx wrbhfu gr fj]wrg ugc fydcfhcb h\Y]f f]g\_a ubu[ Ya Ybh uffub[ Ya Ybhg hc h\YF]g\_A ubu[ Ya Ybh; fci d"H\Y fY[]ghr fg ufr x]fywnm]b\_Yx hc` ubx ]bzcfa h\Y7cfdcfuhr ubx C dyfuh]cbu D'ubg"
- Johyfbu ubxyl hyfbu u xjhfyj jyk hvygnghya czfjg\_a ubu[ya ybhubxjbhyfbu wbhfc`gcb ubcb[c]b[vug]g"Hvyjbhyfbu u xjhdfc[fua a yjgxfj yb vmhvyghfuhy[jwcdyfuh]cbu ubx bubwju fjg\_gdchybhju mu ywhjb[hvy bj yfg]mk jhvyuw fjg\_vy]b[fyj jyk yx vmjbhyfbu u xjhcb uhvfyy myuffc`jb[dfc[fua a y"+b xjgwxuf[jb[jhgd'ubz]bhyfbu u xjh[j]yguggi fubwycb hvyei u jmubxfy]uw]jmczhvyfjg\_a ubu[ya ybhzfua yk cf\_ubxhvy wbhfc`gk vjwx dfchywhhvy bj yfg]mu u[u]bghyl dcgi fy hcfjg\_ubxfyj jyk gwa d`jubwyk jhv dcjwygubxdfcwxi fyg"

H\Y XYj Y`cda YbhcZUf]g\_a UbU[ Ya YbhZfUa Yk cf\_cj YffYWfbhmYUfg\UgVYYb Ub`Yj c`i h]cbUfmdfcWfgg"G][ b] WJbhk cf\_cb Ya VYXX]b[ h\Y ZfUa Yk cf\_UbXfU]g]b[ Uk UfYbYgg'U\fcgg'h\Y I b]j Yfg]lmh\Ug VYYb i bXYfhJ\_Yb UbXY cfhg Wcbh]bi Y hc Ybqi fY qhU 'UhqWkcc``Yj Y`UfY UV`Y hc dUfh]M\dUhY ]b UbX ]bZcfa h\Y dfcWfqg"

#### 5HJLVWHU RI LQWHUHVWV

H\Y`GYWYHUfmhch\Y`7cibWjaUjbhUjbg`UfY[]ghYfcZjbhYfYghg`Zcf`7cibWjaYaVYfgž`UmaYaVYfgcZlbjYfg]mWdaa]hhYYg`UbX`gYb]cfaYaVYfgcZghU"

## 3UHSDUDWLRQ RI WKH ¬QDQFLDO VV

H\Y7ci bWj jgfYgdcbg]VYZcf\_YYd]b[ dfcdYfUWti bhjb[ fYVtfXgk\]WXZgWcgYk]h\fYUgcbUVYUWW fUWmUhUbmhja Yh\Y bUbWjU dcgjhjcbcZh\Y; fci d'UbXYbUVY jhtc Ybgi fYh\Uhi\Y bUbWjU ghUhYa Ybhg'UfY dfYdUfYX]b UWtfXUbWfk]h\h\Y bUbWjU ghUhYa Ybhg'UfY dfYdUfYX]b UWtfXUbWfk]h\h\Y l bj Yfg]mmg'7\UfhYfcZ\b\text{b}\text{th}Yf'cZ\b\text{b}\text{th}Yf'gXi WUhjcb&\$\$+UbXch\YffYYj UbhUWtfi bhjb[ ghUbXUfXg"\b\UXXjhjcbzk]h\jb h\Y hYfa g'UbX\text{b}\text{h}jcbgcZUA Ya cfUbXi a cZ 5ggi fUbWfUbX 5\Wtfi bhUV]mmU[ fYYX VYhk YYb < 9: 79'UbX h\Y l bj Yfg]mmh\Y 7ci b\Wj\zh\fci [\]hg XYg][ bUhYX c \Wf\c XYfz]g fYei jfYX hc dfYdUfY bUbWjU ghUhY! a YbhgZcfYUW\ bUb\WjUmYUf'k\]W\[] YUhfi Y UbX ZUjfj jYk cZh\Y ghUhY cZU UjfgcZh\Y; fci d'UbX'l bj Yfg]mmUbXcZh\Ygi fd'i gcfXY \WjhUbX\Wg\ ck gZcfh\UhmYUf'

±odfyduf]b[ h\Y` bubWju`ghuhYa Ybhožh\Y'7ci bWj`]gfYei ]fYXhc Ybqi fY h\Uh

- qi ]hUV`Y`UWWéi bh]b['dc`)W[Yq`UfY`qY`YWYX`UbX`Udd`]YX`Wébq]qhYbh`m
- 1 X[Ya Ybhq UbX Ygh]a UhYq UfY a UXY h\UhUfY fYUqcbuv Y UbX dfi XYbh
- Udd')WWY UWW i bh]b[ ghUbXUfXg\Uj Y VYYb Zc`ck YXžgi VYWhirc Ubma UhYf]U`
   XYdUfhi fYg X]qWcgYX UbXYI d'U]bYX 1b h\Y` bUbWjU`qhUhYa YbhqžUbX
- bUbWJU ghUhYa Ybhg UfY dfYdUfYX cb U [c]b[ WebWfb VUg]gi b Ygg]h]g]bUddfc! df]UhY hc dfYgi a Yh\Uhh\Yi b]j Yfg]lmk]"Webh]bi Y]b cdYfUh]cb"H\Yi7ci bWj]g gUh]g YXh\Uh]h\UgUXYei UhY fYgci fWghc Webh]bi Y]b cdYfUh]cb Zcfh\Y ZcfYgYY! UVY Zi hi fY/Zcfh\]gfYUgcbh\Yi[c]b[ WebWfb VUg]g Webh]bi Yghc VY UXcdhYX]b h\Y dfYdUfUh]cb cZh\YgY bUbW]U ghUhYa Ybhq"

H\Y7cibWr\UghU\_YbfYUqcbUVYqhYdghc.

- Ybgi fY h\Uhih\Y1 b]j Yfg]lm@7 bXg\Uj Y VYYb Udd`]YX ]b UW&fXUbW k ]h\ h\Y
  I b]j Yfg]lm@GhUhi hYgzh\Y A Ya cfUbXi a cZ5ggi fUbW UbX5W&i bhUV]]lmU[ fYYX k ]h\ < 9: 79 UbX h\Y 7 bX]b[ U[ fYYa Ybhk ]h\ h\Y B Uh]cbU 7c "Y[ Y 7cf HYUW]b[ and Leadership as appropriate</li>
- Ybgi fY h\Uhh\YfY UfY Uddfcdf]UhY bUbW]U UbXa UbU[Ya YbhWcbhfc g]b d'UWY hc gUZY[i UfX'di V']WZ bXg'UbX Z bXg'Zfca ch\Yf'gci fWYg
- gUZY[i UfXih\Y UggYhgicZh\Y1 b]j Yfg]lmUbXidfYj YbhUbXiXYhYVMiZfUi XiUbXich\Yfi lffY[i iUf]lhYq
- gYW fY h\Y YV¢bca ]WJžY WJYbhUbXY YWhji Y a UbU[Ya YbhcZh\Y I b]j Yfg]lmgʻ fYqci fWrqUbXYI dYbX]hi fYžUbX
- Ybgi fYh\Una UhYf]U`f]g\_g'UfY]XYbh] YXžWUfYZ ``m\Wbg]XYfYX'UbX'dfcdYfm
   a UbU[YX'UbX'h\Un'Uddfcdf]UhYf]g\_a UbU[Ya Ybh'dfcWfXi fYg'UbX'dfcWfggYg'UfY'
   ]b'd'UWf'Uwfcgg'h\Y1 b]j Yfg]m'i

## ,QWHUQDO ¬QDQFLDO FRQWUROV

 $\label{thm:bubw} $$HY'' = Ybhg'cZh'Y'' b'j Yfg]hmg'gnghYa'cZ]bhYfbU'' bUbWjU'Wcbhfc`g'UbX'h\Y' UggcWjUhYX'dfcW'gg'Zcf'a cb]hcf]b['h\YY' YWhj YbYgg'cZh\YgY'Wcbhfc`g']bWi XY'h\Y' Zc``ck |b|'.$ 

- WYUFXY b]h]cbg:cZh\YfYgdcbg]V]]h]Yg:cZiUbXh\YUih\cf]mXYY[UhYXhcz\YUXg:cZUWUXYa]WgW.cc`g`UbXWfbhfU`gYfj]Wfg'UbX'gi W.ch\Yf`ghU hck\ca gi W.Uih\cf]mUbXfYgdcbg]V]]mi]qZfca h]aYhch]aYXYY[UhYX
- UWta dfY\Ybg]j Y WtfdcfUhY d'Ubb]b[ 'dfcWfgg'gi ddcfhYXVm\_YmghfUhY[ ]WUbX' bUbW]U'fYgci fWfd'Ubg'UbX'UfcVi gh]bj Ygha YbhUddfU]gU'dfcWfgg

I b] Yfg]mcZFYUX]b[ ‡

## 81,9(56,7<2) 5(\$',1\*

KY\UjYUiXjhYXh\Y; fcidUbX1bjjYfgjlmibUbVjUighUhYaYbhgffh\Y; bUbVjUighUhYaYbhgfcZh\Y1bjjYfgjlmcZFYUXjb[Zcfh\YmYUfYbXYXi %>im&\$%(k\jWXidadfjgYh\Y; fcidJbVtaYUbXYldYbXjhifYUWvtibhžh\Y; fcidUbX1bjjYf!gjlmvUUbWig\Yyhgžh\Y; fcidWg\ickghUhYaYbhžh\Y; fcidJbVtaYbhcZhchifYWt[bjgYX[U]bgUbXicggYgUbXh\YfYUhYXbchYg"H\YibUbWjUifYdcfhjb[ZfUaYkcf\_h\Uh\Ug\YYbUddjYX]bh\YjfdfYdUfUhjcbjgUddjWVYiUkUbX1bjhYXilbjhXxigb[Xca; YbYfUim5WWdhYX5Wvtibh]b[TDfUWhWYt"

H\]gfYdcfh]ga UXY gc Ymrc h\Y1 b]j Yfg]mn7ci bW]ž]b UWWtfXUbW k ]h\ h\Y7\UffYf UbX GhUri hYgcZh\Y1 b]j Yfg]mn7ci fUi X]nk cf\_\Ug VYYb1 bXYfhU\_Yb gc h\Uhk Y a ][\hghUhY hc h\Y1 b]j Yfg]mn7ci bW] h\cgY a UthYfg k Y UfY fYei ]fYX hc ghUhY hc ]h ]b Ub Ui X]hcf@fYdcfhUbX Zcfbc ch\Yfdi fdcgY" Hc h\Y Zi "YghYl hYbhdYfa ]htYX Vm Uk žk Y Xc bchUWWdhcfUggi a Y fYgdcbg]V]]mnhc UbncbY ch\Yfh\Ub h\Y1 b]j Yfg]mn7ci bW] Zcfci fUi X]hk cf\_ZZcfh\]g fYdcfhzcfZcfh\Y cd]b]cbg k Y \Uj Y Zcfa YX"

## 5HVSHFWLYH UHVSRQVLELOLWLHV R &RXQFLO DQG DXGLWRU

5gYl d'UlbYX'a cfY Zi "milb th\Y [cj YfbUbWrghUhYa YbhgYhci hcb dU[Yg&&hc &+ th\Y 7ci bW]r]g fYgdcbg]VY Zcfth\Y dfYdUfUh]cb cZ bUbW]U ghUhYa Ybhg k\]W [jj Y Uhfi Y UbX ZJ]fj ]Yk "Ci ffYgdcbg]V]]milg hc Ui X]hzUbX Yl dfYgg Ub cd]b]cbzcb th\Y bUbW]U ghUhYa Ybhg ]b UWW fXUbW k ]h\ Udd ]WWY "Uk UbX \bhYfbUh]cbU "GhUbXUfXg cb 5i X]h]b[ fil ? UbX \betaY UbXE"H\cgY ghUbXUfXg fYei ]fY i g hc Wa d mk ]h\ th\Y 5i X]h]b[ DfUWh]Wrg 6c UfX.g 9h\]WU "GhUbXUfXg Zcf 5i X]hcfg"

## 6FRSH RI WKH DXGLW RI WKH ¬QDQF

5b Ui X]h]bj cj Yg cVhU]b]b[ Yj ]XYbWr UVci hih\Y Ua ci bhg Ub X X]gWcgi fYg]b h\Y bUbW]U ghUhYa Ybhg gi W]Ybhhc []j Y fYUgcbUV Y Uggi fUbWr h\Uhh\Y bUbW]U ghUhYa Ybhg UfY ZfYY Zfca a UhYf]U a ]gghUhYa Ybhzk\Yh\YfWi gYX VmZfUi X cfYffcf" H\]g]bWi XYg Ub UggYgga Ybhc Z k\Yh\Yfh\Y UWWci bh]b[ dc]MYg UfY Uddfcdf]UhY hc h\Y; fci d.g UbX1 b]j Yfg]mg W]fWi a ghUbW g UbX\Uj Y VYYb Wcbg]ghYbhmUdd]YX UbX UXYei UhYmX]gWcgYX/h\Y fYUgcbUV YbYgg cZg][ b] WUbhUWci bh]b[ Ygh]a UhYg a UXY Vmh\Y 7 ci bW]r/UbX h\Y cj YfU "dfygYbhUh]cb cZh\Y bUbW]U ghUhYa Ybhg" \$\delta\$ UXX]h]cbzk Y fYUX U h\Y bUbW]U UbX bcb! bUbW]U ]bZcfa Uh]cb]b h\Y cdYfUh]b[ UbX bUbW]U ghUhYa Ybhg" \$\delta\$ Ybhg UbX hc ]XYbh]Zmubm]bZcfa Uh]cb h\Uh]g UddUfYbhma UhYf]U m]bWcffYWhVUgYX cbzcfa UhYf]U m]bWcbg]ghYbhk ]h\zh\Y \_bck YX[ Y UWei ]fYX Vmi g]b h\Y Wci fgY cZ dYfZcfa ]b[ h\Y Ui X]h"zk Y VYWca Y Uk UfY cZUbmUddUfYbha UhYf]U a ]gghUhYa Ybhg cf]bWcbg]ghYbW]Yg k YWcbg]XYfh\Y ]a m a YffYY A

## ±Vvca Y`UbX`YI dYbX]hi fY`UVVvci bhZcfh\Y`mYUfYbXYX" %>i `m&\$%(

	7 cbgc`]XUhYX	
	2014	2013
	£'000	£'000
, Q F R P H		
RWH:ibX]b[VcXm[fUbhg	37,099	44,197
H ]h]cbZYYgUbXYXi WUh]cbWtbhfUWfg	114,729	
, , , , , , , , , , , , , , , , , ,	37,09944,197	00,101
	0,10,7,1,1,7,	

## GhUhYa Ybh'cZhchU`fYWt[b]gYX'[U]bg'UbX`cggYg

		7 c bgc`]XUhYX	
		2014	2013
		£'000	£'000
	Gi fd'i g'UZhYfYl W'dh]cbU']hYa g	20,885	4,262
1 R W H	l bfYU`]gYX`gi fd`i g`cb`fYj Ui Uh]cb`cZ\Yf]hU[Y`UggYhg	0	15,233
	l bfYU`]gYX'fXY W]hz#gi fd`i g`cb'fYj U`i Uh]cb'cZ` l YX`UggYhg\Y`X`VmUggcW]UhY	(1)	2,990
	Hubgzyfci hcz]bj ygha ybhdfcdyfh]yg	0	(393)
	I bfYU]gYX:[U]bcbfYjUi Uh]cbcZ]bj Ygha YbhdfcdYfhm	2,692	3,955
		,	•

## 6U'UbWY'g\YYh'Ug'Uh'' %>i `m&\$%(

		7cbgc`]XUhYX		l b]j Yfg]lm	
		2014	2013	2014	2013
		£'000	£'000	£'000	£'000
· ·	HG DVVHWV				
	VY UggY hg	357,087	354,664	339,512	334,593
	ment properties	26,525	26,174	26,525	26,174
	ments ments in associates	9,316	58 10,053	4,105 10,554	4,119 10,411
	THEIR STIT ASSOCIATES	3,310	10,033	10,554	10,411
(QC	GRZPHQW DVVHWV	90,445	90,835	12,559	11,594
& X I	JUHQW DVVHWV				
Ghc W_	g	1,723	1,687	1,701	1,676
8YVh	fg	32,594	28,842	44,291	39,093
Invest	ments	58,032	33,630	39,373	19,821
7 Ug\ `	UhVUb_UbX]b\UbX	3,780	1,537	1,882	0
0.111		(70,000)	(05.074)	(04.007)	(07.400)
	HGLWRUV.5a ci bhg/ZU^)b[Xi Yk]h\]b\cbYmYUf	(78,896)	(65,674)	(91,097)	(67,106)
	N FXUUHQW DVVHWV OLDELOLWLHV				
7R V	VDO DVVHWV OHVV FXUUHQW OLDELOLWL	ΗV			
& U I	HGLWRUV 5a ci bhgʻZUʻʻ]b[Xi YʻUZhYfa cfYh\UbʻcbYmYUf	(131,113)	(130,838)	(131,113)	(130,838)
3 U F	RYLVLRQV IRU OLDELOLWLHV	(13)	(39)	0	(20)
1 H \	N DVVHWV H[FOXGLQJ SHQVLRQ OLDELOL	W\			
1 H \	N SHQVLRQ OLDELOLW\	(1,604)	(1,627)	(1,604)	(1,627)
7R V	VDO QHW DVVHWV LQFOXGLQJ SHQVLRQ (	DLDELOL	W\		
'нт	HUUHG FDSLWDO JUDQWV	96,033	99,411	115,323	118,159
( Q C	GRZPHQWV				
91 dYk	DXUVY	79,391	80,500	1,505	1,259
Perma	anent	11,054	10,335	11,054	10,335
	/HUYHV				
	fU°fYgYfj Yg	123,982	104,212	74,365	66,312
, 151		125,502	104,212	7 4,500	00,012

## $7 \, \text{Ug}\$ ck 'ghUhYa Ybh'Zcf'h\Y'mYUfYbXYX'' %>i `m&\$%(

## %DVLV RI SUHSDUDWLRQ

 $fY`UhYX\,UggYhg\,]g\,fYhU]bYX\,k\,]h\backslash]b\,fYghf]WhYX\,YbXck\,a\,\,Ybhg\,fYWc\,fXYX\,]b\,h\backslash Y\,VU`UbWf^g\,YYh''$ 

# 7DQJLEOH ¬[HG DVVHWV

### D /DQG DQG EXLOGLQJV

@UbX`UbX`Vi]X]b[g`UfY`ghUhYX`UhWegh"7cghg`]bWiffYX]bfY`Uh]cbhc`UhUb[]V`Y`IYX`UggYhUZhYf`]hg`]b]h]U`difWxUgY`cf`dfcXiWh]cb'UfY`WUd]hU`]gYX`hc`h\YYIhYbhh\Uhh\Ym]bWfYUgY`h\YYIdYWhX`ZihifYVYbY hg`hc`h\YIb]jYfg]lmZfca`h\YYI]gh]b[`hUb[]V`Y`

- $k \footnote{the large of the large of the$
- FYghf]WhYXYI dYbXUV'Y YbXck a Ybhgʻ‡h\YgY`UfY`Zi bXgʻ[]j Ybʻhcʻh\YI b]j Yfi g]hmk\YfY`h\Y WUd]hU`UbX`]bWca Y`XYf]j YX`h\YfYZfca 'UfY`hc VY`Udd`]YX`Zcf di fdcgYgʻgdYV]j YXVmh\Y`Xcbcf"
- ]]]L I bfYghf]WhYXdYfa UbYbhYbXcka Ybhg‡h\YgYUfYZ bXgk\YfYh\YXcbcf \Ug'gdYW] YXh\Uhh\YZ bX]ghcVYdYfa UbYbhm]bj YghYXhc [YbYfUhYUb ]bWta YghfYUa Zcfh\Y[YbYfU'VYbY hcZh\Y1 b]j Yfg]hm

H\Y`I bjj\Yfg]\mg`Hi ghg\Uj\YVYYbYIWIXYX\Zfca\h\Y`I bjj\Yfg]\mYbXcka\Ybhg`UbX`UfY`]bWiXYX`cbWcbgc`]XUh]cb"

### , QYHVWPHQWV

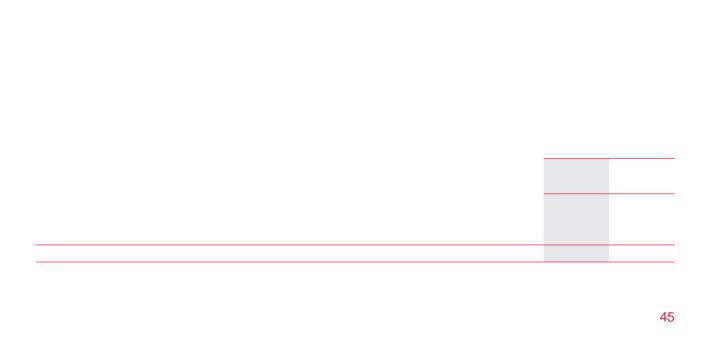
 $: ]IYX`UggYh]bjYghaYbhg'h\Uh'UfY'bch`]ghYX`cb`UfYWt[b]gYX`ghcW_YIW\Ub[Y`UbX`UfY'bch'UggcW]UhYX`ibXYfhU_]b[g`UfYWUff]YX`Uh'\]ghcf]Wwtgh`Ygg`Ubmdfcmbbb\\Y$ 

# Bchyghch\Y'UWti bhg

)XQGLQJ ERG\ JUDQWV	7 c bgc`]XUhYX	
	2014	2013
	£'000	£'000
FYW ffYbh[ fUbhg		
<][\Yf'9Xi WUh]cb:i bX]b[ '7ci bW]'fk 9: 79Ł	30,164	37,019
BUNjcbU`7c`Y[YZcf'HYUW]b['UbX'@YUXYfg\]dfB7H@L	414	784
GdYVJY W[fUbhg		
<pre>&lt; ][ \Yf'9Xi WUh]cb'5WUXYa ]WGi V^YVh7YbhfYg'</pre>	418	333
(\Yf'9Xi WUh]cb' ⊕bcj Uh]cb: i bX	2,171	2,171
Other	29	37
8YZYffYX WUd]rU^[ fUbhg`fY`YUgYX`]b`mYUf.		
6i ]X]b[ g	2,976	3,011
9ei Jda Ybh	927	842
7XLWLRQ IHHV DQG HGXFDWLRQ FRQWUDFWV	7 c bgc`]XUhYX	
	2014	2013
	£'000	£'000
:i``!h]aY\caYUbX'9I`ghiXYbhg	59,771	46,035
: i ``! h]a Y`]bhYfbUh]cbU`ghi XYbhg	35,597	31,159
DUffi hja Yighi XYbhg	13,031	11,618
FYgYUfVN, hfU]b]b[ gi ddcfh[ fUbhg	4,190	4,089
G\cfhWti fgY ZYYg	1,148	941
Hchu ZYYgʻdUJX Vmcfʻcb VY\UZcZ]bX] [Xi Uʻghi XYbhg	113,737	93,842
9Xi WUhjcb WebhfUWfg	992	1,345
SHANDINGK THEOMY DOO EDOWNDEWY	7 0 0 00 7/116/1/	
5HVHDUFK JUDQWV DQG FRQWUDFWV	7 c bgc`]XUhYX	0040
	2014	2013
	£'000	£'000
FYgYUfVN: 7ci bWjgUbX VN:Uf]hjYg	19,006	19,049
±DXi ghfm'UbXV¢a a YfW	4,006	3,822
; cj Yfba YbhU	10,585	10,068
FYYUgYg7fca XYZYffYXWUd]hU^[fUblrg	466	268
2WKHU LQFRPH	7 c bgc`]XUhYX	
	2014	2013
	£'000	£'000
FYgJXYbWfgžWUhYf]b[ UbX WcbZYfYbWfg	8,767	8,604
Other income	39,646	37,295
FYYUgYg Zica XYZYffYX Wudjitu' [flubtg	515	676
(QGRZPHQW DQG LQYHVWPHQW LQFRPH	7 c bgc`]XUhYX	
	2014	2013
	£'000	£'000
⊕Wca Y 2fca Yl dYbXUVY YbXck a Ybhg	3,250	3,145
⊕Wca Y'Zfca 'dYfa UbYbhYbXcka Ybhg	349	328
⊕Wca Y'Zfca 'g\cftl hYfa ']bj Ygha Ybhg	1,259	1,211
Net interest credit on pension scheme	152	0
		·

6WDa FRVWV	7 cbgc`]XUhYX	
	2014	2013
\$QDO\VLV RI VWDa FRVWV	£'000	£'000
GUUf}yg	104,875	98,045
Gc WJU "gYW f]lmWegltg	8,729	8,264
C WW dUh]cbU dYbg]cb gWkYa Y Weghg		
9a d`cnYfV¢bhf]Vi h]cbg	22,147	20,561
: FG%+UX↑gha Ybhg	470	(210)
Ch/YfghU 'UbX'dYbg]cb Wdghg	1,620	1,231
	2014	2013
(PROXPHQWV RI WKH 9LFH &KDQFHOORU	£	£
GJF8Uj [X:6Y".	050 000	000 450
GUUfm	250,000	232,452
DYbg]cbWebhf]Vih]cbg	40,000	37,192
FYa i bYfUhjcb.cZ\][\YfdUjX.ghU žYl.Wl.X]b[Ya d`cnYf_gdYbg]cb.Wcbhf]Vi h]cbg.		
That britished 62 typ throught gib 211 vii Ajbe ha a chiriya ribgjeb ve birjvi njebog.	2014	2013
	Number	Number
- %\$*\\$\\$\n' - \%- \zeta	14	10
- %\$\frac{1}{2}\$\$ \text{tr} - \text{\$\frac{1}{2}}\$	8	11
- %\$\foatin \frac{1}{2} \frac^	10	3
-% \$ <u>*</u> \$\$\$ †c -% - <u>ž</u>	3	2
-%(\$ž\$\$\$ hc -%(-ž	3	2
-9 \$ <u>z\$\$\$ hc -9 - z</u>	0	1
-%*\$ <b>z</b> \$\$\$"tc"-%*- <u>z</u>	1	1
-%+\$ <u>*</u> \$\$\$ "to '-%+- <u>*</u>	0	1
-% \$ <b>%</b> \$\$ hc -% - <del>ž</del>	1	0
-% \$\%\\$\"\chi\"-\% -\ž	0	0
- &\$\$\frac{7}{2}\$\$\$ \text{ th} \text{ - &\$\$-\text{ \text{\Z}}}	0	0
- &%\$ <u>`</u> \$\$\$ hc '- &% <u>`</u> ž	0	0
- &&\$\frac{7}{2}\$\$ hc - &&- \tilde{Z}	0	1
- &' \$莽\$\$ 'tc '- &' - ž	1	0
	2014	2013
	£	£
7ca dYbgUhjcb Zcf~cgg~cZc WY~dUjX hc~UgYb]cf~dcgh\c~XYf	88,678	110,000
	7 cbgc`]XUhYX	
AVIIID III VWD3 OVDEIIIIV EV DDMDU EDWU IDU	2014	2013
\$YHUDJH VWDª QXPEHUV E\ PDMRU FDWHJRU\	Number	Number
5WUXYa JW	814	760
Research	333	318
A UbU[Ya Ybh'UbX'gdYV][U']gh	710	683
HYVXb]WD	173	163
<u>Other</u>	900	874

I h	V/fa	lmic ZF	VIIV	1L F	14.1
I D	rru	川 ル ムト	YUX	IUI.	+



## 7DQJLEOH ¬[HG DVVHWV

& R Q V R O L G D W H G				VVHWVI	Q WKH	
	Land and	30DQW BLPODJFVKLQ			HRHULW	/DJH 7RV
&RVW RU YDOXDWLRQ	£'000	£'000	£'000	£'000	£'000	£'000
5h%5i [i gh&\$%	363,150	7,314	84,628	6,629	38,338	500,059
5XX]h]cbg	7,591	276	15,637	11,305	962	35,771
HfUbgZYfg VYHk YYb WUHY [cf]Yg	2,715	0	0	(2,715)	0	0
Transfers from investment properties	1,295	0	0	0	0	1,295
8 ]gdcgUg	(20,137)	0	0	0	0	(20,137)
9lWXUb[YX]YfYbWfg	(52)	0	(54)	0	0	(106)
\$ W - X O \						
'HSUHFLDWLRQ						
5h%5i [i gh'&\$%	98,388	3,080	43,927	0	0	145,395
Charge for the year	11,643	435	7,620	0	0	19,698
8 ]gdc gU'g	(5,265)	0	0	0	0	(5,265)
([FKDQJH GLªHUHQFHV	(14)	0	(19)	0	0	(33)
\$ W - X O \						
	<b>(</b> 0\					
1HW ERRN YDOXH DW ->	XO\	4,234	40,701	6,629	38,338	354,664
1HW ERRN YDOXH DW -X	264,762 Land and	3 O D Q W	\$ DQG	SVVHWV I FRXUVI	LQ WKH HÆHULV	/DJH
1HW ERRN YDOXH DW -) 1HW ERRN YDOXH DW -) 8QLYHUVLW\	264,762  Land and E X L O 0	30DQW GLPODJFVKLQ	\$ DQG (HTUX\LSPF	SVVHWV I FRXUVI IRQQWWUX	LQ WKH HARHULW (FWastsRetQ	/ D J H 7R V
1HW ERRN YDOXH DW -) 1HW ERRN YDOXH DW -) 8QLYHUVLW\ &RVW RU YDOXDWLRQ	Land and E X L O 0 £'000	3 O D Q W GIPODJFVK L Q £'000	\$ DQG (HTUX\LSPF £'000	5 V V H W V I F R X U V I I RQ QW W U X £'000	LQ WKH HARHIULW (FWastsRotQ £'000	/ D J H 7R V £'000
1HW ERRN YDOXH DW -) 1HW ERRN YDOXH DW -) 8QLYHUVLW\	264,762  Land and E X L O 0	30DQW GLPODJFVKLQ	\$ DQG (HTUX\LSPF	SVVHWV I FRXUVI IRQQWWUX	LQ WKH HARHULW (FWastsRetQ	/ D J H 7R V
1HW ERRN YDOXH DW -) 1HW ERRN YDOXH DW -) 8QLYHUVLW\ &RVW RU YDOXDWLRQ 5h%5i [i gh&\$%	Land and E X L O C £'000 340,459	3 O D Q W G IPODJFVK L Q £'000 7,302	\$ DQG (HTUX)LSPF £'000 84,092	FRXUVI FRXUVI IRQWWUX £'000 6,257	_Q W K H H -RHH U L W K F Wassacta £'000 38,159	V D J H 7R V £'000 476,269
1HW ERRN YDOXH DW -) 1HW ERRN YDOXH DW -) 8QLYHUVLW\ &RVW RU YDOXDWLRQ 5h%5i [i gh%\$% 5XX]h]cbg	Land and E X L O C £'000 340,459 7,263	3 O D Q W 6 IPODFWK L Q £'000 7,302 276	\$ D Q G HTUXL S P F £'000 84,092 15,556	FRXUVH FRXUVH IRQWWWUX £'000 6,257 11,304	_Q WKH   RHULW (FWassets) £'000   38,159   962	/ D J H 7R V £'000 476,269 35,361
1HW ERRN YDOXH DW -) 1HW ERRN YDOXH DW -) 8QLYHUVLW\ 8QLYHUVLW\ 6RVW RU YDOXDWLRQ 5h%5i [i gh&\$% 5XXIncbg HrubgZyfgVYhk YYb Wuhy[cf]Yg	Land and E X L O 0 £'000 340,459 7,263 2,715	3 O D Q W 6 IPODFW L Q £'000 7,302 276 0	\$ D Q G (HTUX) L S P F £'000 84,092 15,556 0	FRXUVH FRXUVH IRQWWWUX £'000 6,257 11,304 (2,715)	_Q W K H H -RHIUL W K F WassertsQ £'000 38,159 962 0	/ D J H 7R V £'000 476,269 35,361 0
1HW ERRN YDOXH DW -)  1HW ERRN YDOXH DW -)  8QLYHUVLW\  8QLYHUVLW\  8RVW RU YDOXDWLRQ  5h%5i [i gh&\$%  5XX]h]cbg  HfUbgZYfgVYlk YYb WUhY[cf]Yg  Transfers to investment properties	Land and E X L O 0 £'000 340,459 7,263 2,715 1,295	3 O D Q W G IPODJFVK L Q £'000 7,302 276 0 0	\$ D Q G (HTUX)L S P F £'000 84,092 15,556 0	FRXUVH FRXUVH IR OW WUX £'000 6,257 11,304 (2,715) 0	LQ WKH HRHULW FWassetQ £'000 38,159 962 0	/ D J H 7R V £'000 476,269 35,361 0 1,295
1HW ERRN YDOXH DW -)  1HW ERRN YDOXH DW -)  8QLYHUVLW\  &RVW RU YDOXDWLRQ  5h%5i [i gh&\$%  5XX]h]cbg  HfUbgZYfgVYlk YYb WthY[cf]Yg  Transfers to investment properties  8]gdcgUg	Land and E X L O 0 £'000 340,459 7,263 2,715 1,295	3 O D Q W G IPODJFVK L Q £'000 7,302 276 0 0	\$ D Q G (HTUX)L S P F £'000 84,092 15,556 0	FRXUVH FRXUVH IR OW WUX £'000 6,257 11,304 (2,715) 0	LQ WKH HRHULW FWassetQ £'000 38,159 962 0	/ D J H 7R V £'000 476,269 35,361 0 1,295
1HW ERRN YDOXH DW -)  1HW ERRN YDOXH DW -)  8QLYHUVLW\  8QLYHUVLW\  8RVW RU YDOXDWLRQ  5h%5i [i gh&\$%  5XX]h]cbg  HfUbgZYfgVYhk YYb WUhY[cf]Yg  Transfers to investment properties  8]gdcgUfg  \$W -XO\  'HSUHFLDWLRQ  5h%5i [i gh&\$%	Land and E X L O C £'000 340,459 7,263 2,715 1,295 (18,252)	3 O D Q W 6 IPODFW L Q £'000 7,302 276 0 0	D Q G HTUXL S P F £'000 84,092 15,556 0 0	FRXUVI FRXUVI IRQWWUX £'000 6,257 11,304 (2,715) 0 0	Q W K H H RHUL W F WassetsQ £'000 38,159 962 0 0	7 D J H 7 R V £'000 476,269 35,361 0 1,295 (18,252)
1HW ERRN YDOXH DW -)  1HW ERRN YDOXH DW -)  8QLYHUVLW\  8RVW RU YDOXDWLRQ  5h%5i [i gh&\$%  5XXhhcbg  HfUbgZYfgVYhk YYb WhY[cf]Yg  Transfers to investment properties  8]gdcgUg  \$W -XO\  'HSUHFLDWLRQ  5h%5i [i gh&\$%  Charge for the year	Land and E X L O C £'000 340,459 7,263 2,715 1,295 (18,252) 94,911 10,830	3 O D Q W 6 IPODFW L Q £'000 7,302 276 0 0 0	DQG HTUXL SPF £'000 84,092 15,556 0 0 0	5 V V H W V I F R X U V H I R Q Q W W U X £'000 6,257 11,304 (2,715) 0 0	Q W K H H RHULW F Wassets £'000 38,159 962 0 0 0	7 D J H 7 R V £'000 476,269 35,361 0 1,295 (18,252) 141,676 18,750
1HW ERRN YDOXH DW -)  1HW ERRN YDOXH DW -)  8QLYHUVLW\  8QLYHUVLW\  8RVW RU YDOXDWLRQ  5h%5i [i gh&\$%  5XX]h]cbg  HfUbgZYfgVYlk YYb WthY [cf]Yg  Transfers to investment properties  8]gdcgUg  \$W -XO\  'HSUHFLDWLRQ  5h%5i [i gh&\$%  Charge for the year  8]gdcgUg	Land and E X L O C £'000 340,459 7,263 2,715 1,295 (18,252)	3 O D Q W 6 IPODFW L Q £'000 7,302 276 0 0	D Q G HTUXL S P F £'000 84,092 15,556 0 0	FRXUVI FRXUVI IRQWWUX £'000 6,257 11,304 (2,715) 0 0	Q W K H H RHUL W F WassetsQ £'000 38,159 962 0 0	7 D J H 7 R V £'000 476,269 35,361 0 1,295 (18,252)
1HW ERRN YDOXH DW -)  1HW ERRN YDOXH DW -)  8QLYHUVLW\  8RVW RU YDOXDWLRQ  5h%5i [i gh&\$%  5XXhhcbg  HfUbgZYfgVYhk YYb WhY[cf]Yg  Transfers to investment properties  8]gdcgUg  \$W -XO\  'HSUHFLDWLRQ  5h%5i [i gh&\$%  Charge for the year	Land and E X L O C £'000 340,459 7,263 2,715 1,295 (18,252) 94,911 10,830	3 O D Q W 6 IPODFW L Q £'000 7,302 276 0 0 0	DQG HTUXL SPF £'000 84,092 15,556 0 0 0	5 V V H W V I F R X U V H I R Q Q W W U X £'000 6,257 11,304 (2,715) 0 0	Q W K H H RHULW F Wassets £'000 38,159 962 0 0 0	7 D J H 7 R V £'000 476,269 35,361 0 1,295 (18,252) 141,676 18,750
1HW ERRN YDOXH DW -)  1HW ERRN YDOXH DW -)  8QLYHUVLW\  8QLYHUVLW\  8RVW RU YDOXDWLRQ  5h%5i [i gh&\$%  5XX]h]cbg  HfUbgZYfgVYhk YYb WUhY[cf]Yg  Transfers to investment properties  8]gdcgUg  \$W -XO\  'HSUHFLDWLRQ  5h%5i [i gh&\$%  Charge for the year  8]gdcgUg  \$W -XO\	Land and E X L O C £'000 340,459 7,263 2,715 1,295 (18,252) 94,911 10,830	3 O D Q W 6 IPODFW L Q £'000 7,302 276 0 0 0	DQG HTUXL SPF £'000 84,092 15,556 0 0 0	5 V V H W V I F R X U V H I R Q Q W W U X £'000 6,257 11,304 (2,715) 0 0	Q W K H H RHULW F Wassets £'000 38,159 962 0 0 0	7 D J H 7 R V £'000 476,269 35,361 0 1,295 (18,252) 141,676 18,750

8 if [b[ th\Y in Y uf th\Y 1 b] Yfg]m Wead Y hYX th\Y guY cZ]ng 6 i a Yfg\Y Wuadigub Xigc X th\Y g]hYg c Ztk c c Z]ng Zcfa Yf\U ig c ZfYg]XYb W ziG]V m k U ``Ub X K Y `g < U \*" H\Y ]b WeaY [YbYfuhYX Zica th\YgY guYg [ u] Y f]gY hc th\Y Zc`ck ]b[ dfc hg cb X]gdcgu'k \ ]M\\u] Y VYYb thYuhYX ug Yl Wrdh]cb U "

2014

£'000

19,226

2013

£'000

15,677

2014

£'000

11,226

2013

£'000

7,677

	2111	,		E R <b>13 N</b> R ¬ V O X HG L V S I	
		_			_
& R Q V R O L G D W H G	£"	2'000	£'000	£'000	1
6i `a Yfg\YWUa di g	30	,300 (1	1,378)	18,922	
G]V`mi< U`	11	,391 (	(1,885)	9,506	
K Y``g` <u``< td=""><td>6</td><td>,769</td><td>(978)</td><td>5,791</td><td></td></u``<>	6	,769	(978)	5,791	
Ch\YfX]gdcgU'g		850	(892)	(42)	

Land not depreciated

### 7DQJLEOH ¬[HG DVVHWV FRQWLQXHG

### +HULWDJH DVVHWV

<YfjU[YUggYrg]bWiXYa Ubmi b]eiY]hYa gUbXWe"YWhjcbgk\]Mkh\YI b] YfgJmh\UgUWVa i "UhYXgJbW']bWefdcfUhjcb"H\YgYUfY\YXUbX' a UJbhUjbYXdf]bWjdU'mZcfh\Y]fWeblf\[Ni h]cbrc\_bck YX[YUbXW'hi fY"H\YI b] YfgJmh\UgUWVa i "UhYXgJbW']bWefdcfUhjcb"H\YgYUfX\UbXW'Ydgk\YfY' Uddfcdf]UhY']b'cfXYffrc YbUYYi gY'cZh\YUgYhgZcfhYUW]b[UbXfYgYUfWk UbXUWVggrch\YUgYhgZcfYb[U]Ya Ybhk]h\a Ya VYfgcZh\Y'di V']\W H\Y]hYa gUbXWe"YWhjcbgUfYWUfYZ "mWUhUc[i YXUbXWgrcX]Ubg\]a']g[j]YbrcgdYW]WUfYUgUbXdYfgcbgZcfh\Y]fWfYUbXa UJbhYbUbWr" H\YI b] Yfg]mgWe"YWhjcbggdUb'a i gYi a ZUfW]jYUbX']\fUffn\c"Xjb[gcZfY[]cbUZbUh]cbU'UbX]bhYfbUh]cbU'g][b] WUbW"H\YgY]bWiXYh\Y.</p>

,QYHVWPHQW SURSHUWLHV	7 cbgc`]XUhYXX	/ 1 b]j Yfg] <b>l</b> m
	2014	2013
	£'000	£'000
5h%5i [i gh	26,174	22,126
5XX]h]c bg	85	0
HfUbgZYfgfllct#Zfca hUb[]VY   IYXUggYhg	(1,295)	505
HfUbgZYfg1c YbXck a YbhUggYhg	(275)	0
8]gdcgU'g	(1,010)	0
FYWUgg] WUnjcbcZdfcdYfnjYgUgbcb!jbjYghaYbhdfcdYfnjYg	0	(393)

,QYHVWPHQWV LQ DVVRFLDWHV	7cbgc`]XUhYX		I b]j Yfg] <b>h</b> m	
	2014	2013	2014	2013
	£'000	£'000	£'000	£'000
G\UfY'cZcdYfUhjb[XY Wjh'jbUggcWjUhYg	(879)	(860)	0	0
5a cfh]gUh]cb'cZ[ ccXk ]``! WfYX]h	0	215	0	0
BYhig\UfYicZicdYfUhjlb[iXY WjhijbiUggcWjUhYg	(879)	(645)	0	0
flecggYgŁ#[U]bg'cb'fYjU'iUh]cbg'cZhUb[]V'Y'IYX'UggYhg	(1)	2,990	0	0
HchU^[ U]bg^UbX^cggYg^]b^h\Y^mYUf^]b^UggcVi]UhYg	(880)	2,345	0	0
5h%5i [i gh	10,053	3,984	10,411	6,687
5Wei ]g]h]cbg	143	3,724	143	3,724
\$W -XO\		!ú	G 0	

(QGRZPHQW DVVHWV	7cbgc`]XUhYX		l b]j Yfg] <del>l</del> m	
	2014	2013	2014	2013
	£'000	£'000	£'000	£'000
%DODQFH DW \$XJXVW	90,835	78,784	11,594	9,493
BYk YbXcka Ybhgʻjbj YghYX	5,682	4,950	713	1,135
HfUbgZYfg:2fca:hUb[]VY:IYX:UggYhg	0	70	0	0
Transfers from investment properties	275	0	0	0
f8YV1YUgYL#1]bV1YUgYcbfYjUiUh]cbcZ]bjYghaYbhg	ç‡Àœ	@ p e ç ‡À o	е@ре	

&XUUHQW DVVHW LQYHVWPHQWV	7 c bgc`]XUhYX		I b]j Yfg]lm	
	2014	2013	2014	2013
	£'000	£'000	£'000	£'000
\$W \$XJXVW	33,630	14,787	19,821	2,842
Net additions	24,267	18,358	19,417	16,494
7\Ub[Yg]ba Uf_Yhj Ui Y	135	485	135	485
\$W - XO\				

3URYLVLRQV IRU OLDELOLWLHV	7cbgc`]XUhYX		l b]j Yfg]lm	
	2014	2013	2014	2013
	£'000	£'000	£'000	£'000
5h%5i [i gh	39	510	20	471
I hj]gYX]b'h\Y'mYUf	(20)	(491)	(17)	(471)
HfUbgZYfZfca ]bWca YUbXYl dYbX]ri fYUWWci bh	(6)	20	(3)	20
\$ W - X O \				
5HSUHVHQWHG E\				
±ogi fUbW WUJa fYZ bX dfcj lg]cb	0	20	0	20
Other provisions	13	19	0	0

H\Y]bgi fUbW'WUJa fYZi bX'dfcj ]g]cb]b'&\$% fY'UhYX hc Ub]bgi fUbW'a i hi U'cZk\]W.h\Y1 b]] Yfg]lmk Ug'U'dc`]Wh\c`XYf"H\Y'a i hi U'k Ybh']bhc UXa ]b]ghfUh]cb'UbX'dc`]Wh\c`XYfg'k YfY'UXj ]gYX h\Uhh\Yma Um\Y`]UV'Y Zcf'U'dUfh]U'fYZi bX'cZ\]ghcf]WwUJa g"H\Y' bU'gYfhYa Ybh'fYgi `hYX]b'h\Y1 b]] Yfg]lmdUnjb[ 'Ub'Ua ci bh'cZ-%+Z\$\$\$"

'HIHUUHG FDSLWDO JUDQWV	7 c bgc ]XUhYX	l b] Yfg]m

# (QGRZPHQW IXQGV

(GONZIIIGW IXGOV					
& R Q V R O L G D W H G	8 Q U H V W U S H U P D Q S				
2SHQLQJ EDODQFH	£'000	£'000	£'000	£'000	£'000
7 UdihU	2,099	5,804	7,903	80,236	88,139
5WWai'UhYX]bWtaY	388	2,044	2,432	264	2,696
5h%5i [i gh	2,487	7,848	10,335	80,500	90,835
BYk YbXck a Ybłg	0	0	0	165	165
: U]b cb X]gdcgU cZUggYhg	0	0	0	1,793	1,793
GifdigcZjbWtaYcjYfYldYbXjhifY#fYldYbXjhifYcjYfjbWtaYŁ	89	191	280	(336)	(56)
7 cbhf]Vi h]cb'hc WUd]hU'k cf_g	0	0	0	(8)	(8)
8YWYUgY]baUf_YhjUiYcZ]bjYghaYbhdfcdYfh]Yg	0	0	0	(85)	(85)
±bWfYUgY#fKYWfYUgYŁ]baUf_YhjUiYcZ]bjYghaYbhg	110	329	439	(1,490)	(1,051)
HfUbgZYftc1bWtaYUbXYIdYbX]hifYfYgYfjY	0	0	0	(1,148)	(1,148)
\$W - X O \					
7 Ud]rU 5 SWW a i `UhYX]bW&a Y	2,209 477	6,134 2,234	8,343 2,711	79,088 303	87,431 3,014
8QLYHUVLW\	8 Q U H V W U S H U P D Q S				
2SHQLQJ EDODQFH	£'000	£'000	£'000	£'000	£'000
7 Ud] HJ	2,099	5,804	7,903	977	8,880
5WWai`UhYX`]bWcaY	388	2,044	2,432	282	2,714
5h%5i [i gh	2,487	7,848	10,335	1,259	11,594
3Yk YbXcka Ybhg	0	0	0	165	165
Gi fd`i gʻcZ]bWca Yʻcj YfYl dYbX]ri fY	89	191	280	26	306
±oWYUgY]oaUf_YhjUiYcZ]ojYghaYbhg	110	329	439	55	494
\$ W - X O \					
5HSUHVHQWHG E\					
	0.000	0.404	0.242	4 404	0.524
7 Ud]hU	2,209	6,134	8,343	1,181	9,524

	& R Q V R C	LGDWH	OB Q L Y H U	V L W \
	2014	2013	2014	2013
5HYDOXDWLRQ UHVHUYH	£'000	£'000	£'000	£'000
5h%5i [i gh	56,471	34,217	53,452	34,217
±JWYUgY`]ojUiYcZ\Yf]rU[Y'UggYhg	0	15,233	0	15,204
fBYVVVUgYE#JbVVVUgYJbjUiYcZhub[JVYIYXUggYhg\YXVmUggcVJUhYgi	(1)	2,990	(1)	0
HfUbgZYfci hcZ]bjYgha YbhdfcdYfh]Yg	0	(393)	0	(393)
±9WfYUgY]bjUiYcZ]bjYghaYbhdfcdYfh]Yg]bh\YmYUf	2,692	3,955	2,692	3,955
FYjU`iUn]cb`cZ]bjYghaYbhg`]b1\Y`mYUf	121	489	121	489
HfUbgZYftc]bWca YUbXYI dYbX]hi fYfYgYfj Y	(219)	0	(219)	0
HfUbgZYftc YbXck a YbhZ bXg	0	(20)	0	(20)
\$W -XO\				
7RWDO UHVHUYHV DW -XO\				
5HFRQFLOLDWLRQ RI GH¬FLW RQ FRC			<u> </u>	
WR QHW FDVK LQ®RZ RXW®RZ IUF	RP RSHU	טעWLQ		
OV MICHAMADIC TO CAMBITA			£'000	£'000
8Y VIIncbVebhilbi jb[ cdYfUhjcbg			(12,417)	(12,676)
Depreciation			19,698	18,573
Dfc hcbX]gdcgU°cZ IYX'UggYhg			(119)	0
DYfa UbYbhX]a ]bi h]cb]bj Ui Y‡bYhfWYX]h£#WXUf[YZcfh\YmYUf			(154)	19
Dfc hcbX]gdcgU'cZ IYX'UggYhjbjYghaYbhg			0	(2)
5a cfh]gUh]cb'cZ' bUbWY Weghg			(49)	79
91 WKUb[YX] YfYbWYg			132	177
8YZYffYXWUd]hU`[fUbhgfY`YUgYXhc]bWtaY			(4,884)	(4,797)
9bXcka YbhUbX`]bj Ygha Ybh`]bW¢a Y			(5,010)	(4,684)
±bhYfYgh'dUntuV`Y			4,907	6,066
FIBVIYYUgYE#XYVVIYYUgY ]b ghcW_g			(36)	84
8YVVYUgY]bXYVIncfg			1,244	1,389
±bWfYUgY:#fXYWfYUgYŁ]bWfYX]rcfg			13,307	(803)
Decrease in provisions			(26)	(471)
8] YfYbWrVYhkYYbdYbg]cbWkUf[Y'UbXWUg\Wcbhf]Vih]cbg			(2,453)	(2,989)
1HW FDVK LQ®RZ RXW®RZ IURP RSHUDWI	QJ DFW	LYLWLHY	J	
5HWXUQV RQ LQYHVWPHQWV DQG VHI	JYLFLQ	J RI ¬ G		
	JYLFLQ	J RI ¬ C	2014	2013
5HWXUQV RQ LQYHVWPHQWV DQG VHI	JYLFLQ	J RI ¬C	2014 £'000	£'000
5 H W X U Q V R Q L Q Y H V W P H Q W V D Q G V H l bWca Y 2fca YbXcka Ybrg	JYLFLQ	J RI ¬C	2014 £'000 3,599	£'000 3,473
	JYLFLQ	J RI ¬ C	2014 £'000	2013 £'000 3,473 1,211 (5,259)

ODQDJHPHQW RI OLTXLG UHVRXUFHV	&RQVROLGDWH		
	2014	2013	
	£'000	£'000	
±bWfYUgY]bWiffYbhUggYh]bjYghaYbhg	(24,402)	(18,843)	
) L Q D Q F L Q J	7cbgc`]XUhYX		
	2014	2013	
	£'000	£'000	
I bgYW fYX^cUbg			

I b] Yfg]mcZFYUX]b[ ‡

I b] Yfg]lmicZFYUX]b[ '‡'

### 3HQVLRQ VFKHPHV FRQWLQXHG

H\Y ffi ghYY fgifc Y ]ghc gYhf]g\_'UbX fYhi fb dufua YhYfgk\]W fY YWh\Y ghfYb[h\ cZh\Y gdcbgcf]b[Ya d`cmYfg'UbX h\Y bUhi fY cZh\Y gWXYa Y.g`]UV]]h]Yg"H\YgY dufua YhYfgžhU\_Yb hc[Yh\Yfk]h\ h\Y Ubh]WdUhYX fYhi fbgZcfa h\Y VUg]gcZh\Y hfi ghYY.fg'Zi bX]b[ ghfUhY[m' H\YgY dufua YhYfg'UfY]bZcfa YX VmUXj ]WY Zfca ]hg ]bhYfbU ]bj Ygha YbhhYUa ž]ng ]bj Ygha YbhWcbgi `hUbhUbXh\Y gWXYa Y`UWhi UfnzUg` k Y``Ug'Ub]bXYdYbXYbhUggYgga YbhcZh\Y gi ddcfhUj U]`UV`Y Zfca h\Y gdcbgcf]b[ Ya d`cmYfg"H\Y hfi ghYY fYa U]bgWcb XYbhh\Uh]h` WUb Wcbh]bi Y hc hU\_Y U`cb[! hYfa j ]Yk cZgWXYa Y Zi bX]b[ žVUW\_YXUg]h]g VmUfcVi gh\][\YfYXi WUh]c b'gYWhcf"

H\YZ bX]g]bj YghYX]b Uk ]XY fUb[YcZUggYhWUggYgZVch\di V]MmhfUXYXf]bWi X]b[Yei ]hjYgUbX IYX]bWca YŁUbXdf]j UhYf]bWi X]b['df]j UhYYei ]mz]bZfUghfi Wii fYZdfcdYfhmUbXh]a VYfUbXt'5 X]j Yfg] YX'dcfhZc]c\Y'dghc gdfYUX]bj Ygha Ybhf]g\_UWfcggX] YfYbh UggYhWUggYgUbXhc Vccghh\Y'Yj Y'cZWcb XYbWf]ba U]bhU]b]b['gi WjYbh]bj Ygha YbhfYhi fbgZfca h\Y'Zi bXUg'Uk \c'Y"H\]g' ]bj Ygha YbhUddfcUW, ]g']bbcj Uh]j Y UbXfYgdcbg]V'YZUbX]ghUf[YhYXUhUW, ]Yj ]b[ fYhi fbgfYei ]fYX'hc'a YYhh\YgWXa Y,g']UV]]h]Yg'' FYWfbhnZh\Yhfi ghYY\Ug']bj YghYXX]fY@YZY]Z' UghfY¢ Y' A ]\Uj\]g' ]bj Y" bf# JYY

]Yq \YYQ	h]Yh'h\Y¨	\	

## 3HQVLRQ VFKHPHV FRQWLQXHG

6FKHPH DVVHWV	2014	2013
H\YkY][\hYX! Uj YfU[Y'UggYhU'`cWUh]cb'k Ug'Ug'Zc'`ck g.	£'000	
9ei ]lmgYW f]h]Yg	69,642	
; ]ˈtg	29,301	27,310
Property	6,269	5,926
7cfdcfUhY VcbXg	25,622	
Other	5,451	
Other	5,451	3,330

I b] Yfg]mcZFYUX]b[ ‡

### 'LVFORVXUH RI UHODWHG SDUW\ WUDQVDFWLRQV

8 i Y hc h\Y bUhi fY cZh\Y 1 b]j Yfg]hmgʻcdYfUhjcbgUbXh\Y Wa a dcg]hjcbʻcZh\Y 7 ci bWjʻžVY]b[ XfUk bʻZfca "cWU'di V']W UbX'df]j UhY'cf[ Ub]gUhjcbgž]hjg jbYj jhUVY h\UhifUbgUWhjcbg'k ]``hU\_Y'd'UWY'k jh\ cf[ Ub]gUhjcbg'jb k \]W. Ua Ya VYfcZh\Y 7 ci bWjʻa Um\Uj Y Ub jbhYfYgh"5``hfUbgUWhjcbg'jb j cj jb[ cf[ Ub]gUhjcbg'jb k \]W. Ua Ya VYfcZh\Y 7 ci bWjʻa Um\Uj Y Ub jbhYfYghUfY WebXi WhYX UhUfa jgʻYb[ h\UbX'jb UWWefXUbWY'k jh\ h\Y1 b]j Yfgjhmgʻ bUbWjU fY[ i 'Uhjcbg'UbX'i gi U' dfcWifYa YbhdfcWYXi fYg"H\Y Zc``ck jb[ hfUbgUWhjcbgk YfY jXYbh] YX ZcfXjgWcgi fY i bXYf: FG; .

7KH 8QLYHUVLW\pV ¬QDQFLDO VWDWHPHQWV LQFOXGH WK	H IR OMAR	71 0 2013 [	0000
GXH IURP WR UHODWHG SDUWLHV	£'000	£'000	
FYUX]b[ 1 b] Yfg]lmGhi XYbhgfl b]cb	509	610	
H\Y1 b]j Yfg]lmdU]Xh\YZc``ck ]b[ [fUbhghcFYUX]b[ 1 b]j Yfg]lmGhi XYbhgfl b]cb	2014	2013	
	£'000	£'000	
7cfYVcW_[fUbh	962	905	
GdYVIJ W[fUbh	34	14	
	996	919	

HfUbgUMN|cbg'k]h\h\Y1 b]|Yfg]|mg'i&\$i ck bYX'UggcW]UhYzI DD'fFYUX]b['±<c'X]b[g'@]a]|hYXzUbX]|ng'k\c'`mck bYX'gi Vg]X]Ufmil DD'fFYUX]b['±'@]a]|hYXzUfY'gYhci h]|b bchY'%"

#### 6XEVLGLDU\ XQGHUWDNLQJV

#### 7KH VXEVLGLDU\ FRPSDQLHV ZKROO\ RZQHG RU H\*HFWLYHO\ FRQWUROOHG E\ WKH 80

1DPH RI FRPSDQ\	&RXQWU\RI	$\verb UHJLV3/VUULEQVFL8EQODFWLYLW  $
``< Yb`Ym6i g]bYgg`GV\\cc``@a ]hYX	***9b[`UbX7'K UYg	***A UbU[Ya YbhYXi WUh]cb
"FYUX]b[ FYU"9ghUhY": ci bXUh]cb	***9b[`UbX7'K UYg	···FYU`YghUhYYXi WUh]cb
"H\Y1 b]]Yfg]mcZFYUX]b['GV]YbW1/'HYVVkbc`c[m7YbhfY`@]a]hYX	***9b[ `UbX7 K UYg	****DfcdYflm"Ylh] b[ Vi g] bYgg
```< Yb`Ym6i g]bYgg`GVI\\cc``; a V<	Germany	***A UbU[Ya YbhYXi WUh]cb
``< Yb`Ym6i g]bYgg`GW\cc``fkcb[ ?cb[ Ł@a ]hYX	**** <cb[ ?cb[<="" td=""><td>***A UbU[Ya YbhYXi WUh]cb</td></cb[>	***A UbU[Ya YbhYXi WUh]cb
"FI A 5@FYUX]b[ 'GXb"'6\X"	·····A U'Ungj]U	····9ghUV`]g\]b[ UWUa di g
```< Yb`Ym6i g]bYgg`GVV.cc`fGci h\ '52f]WUE@ja ]hYX	Gci h\ 52f]WU	····A UbU[Ya YbhYXi WUh]cb
"H\Y <yb`ym6ig]bygg`gw\cc`fgcih\`52f]wul< td=""><td>Gci h\ 52f]WU</td><td>····BchWiffYbhmhfUX]b[</td></yb`ym6ig]bygg`gw\cc`fgcih\`52f]wul<>	Gci h\ 52f]WU	····BchWiffYbhmhfUX]b[
```< Yb`YmA UbU[ Ya Ybh7c``Y[ Y`fGci h\ '52f]WUŁGYWN]cb`&%5	Gci h\ 52f]WU	····BchWiffYbhmhfUX]b[

### &RQQHFWHG FKDULWDEOH LQVWLWXWLRQV

5 bi a VYfcZW.Uf]huVY]bgh]ri h]cbg'UfY UXa ]b]ghYfYX Vmcfcb VY\UZcZh\Y1 b]j Yfg]mnUbX\Uj Y VYYb YghuV]g\YX Zcf]hg'[ YbYfU'cf' gdYW]U'di fdcgYg"5g'UfYgi 'hzi bXYf'dUfU[ fUd\'&, 'cZGW\YXi 'Y' 'hc h\Y7\Uf]h]Yg'5Wh&\$%Zh\YgY WcbbYWhYX]bgh]ri h]cbg'UfY Y1 Ya dh' Zfca 'fY[ ]ghfUh]cb k ]h\ h\Y7\Uf]mn7ca a ]gg]cb"H\Y'a cj Ya Ybhg']b h\Y'mYUf'cb h\Y hchU'Z bXg'cZU`WcbbYWhYX]bgh]ri h]cbgz'Ug'fYdcfhYX' ]b h\Y]f'ck b'UWci bhgzk YfY'Ug'Zc``ck g.

	\$XJXVW	OEDD	H S H Q G L V	2WKHU	
	£'000	£'000	£'000	£'000	£'000
FYgYUfW. 9bXck a Ybh'Hfi gh	63,777	19,686	(4,230)	(1,894)	77,339
BUh]cbU`±ogh]hi hYZcfFYgYUfW(]b′8U]fm]b['Hfi gh	14,751	595	(599)	(4)	14,743
<i [\g]bwu]fhfi="" gh<="" td=""><td>5,291</td><td>212</td><td>(382)</td><td>267</td><td>5,388</td></i>	5,291	212	(382)	267	5,388
6YW_Yhh'⊕hYfbUh]cbU∵cibXUh]cb	33	1	(3)	0	31
; fYYb`UbXg'Hfi gh	18,332	6	(759)	0	17,579

H\YFYgYUfW. 9bXcka YbhHi ghdfcj ]XYgZ bXgZcf'gdYWJ WfYgYUfW. UbXYXi WUh]cb'dfc YWfgUhh\Y1 b]j Yfg]lmcZFYUX]b["

H\Y < i [\G]b\WU]fHfi ghdfca ch\Ygf\Yg\Uf\W.]bhc\i a Ub bi hf]h]cb\Uhh\Y1 b]j\Yfg]hmcZF\YUX]b["

$$\label{thm:linear} \begin{split} &\text{H}\Y`6YW\underline{Y}\text{Hh}:=hYfbUh]cbU`: ci bXUh]cb`dfcj ]XYg`gYa ]bUfg`UbXYI \] h]cbg`cb`UbX`dfca chYg`fYgYUfW.]bhc`h\Ykcf_g`cZGUa i Y``6YW\underline{Y}\text{Hh}`=hUgc Wcbhf]Vi hYg`hc`h\Y`dfYgYfj Uh]cb`UbX`WUhUc[i]b[cZh\Y`GUa i Y``6YW\underline{Y}\text{Hh}`5fW.]j Y \Y`X Vmh\Y`I b]j Yfg]mcZFYUX]b[" \\ \end{split}$$

 $\label{thm:linear_continuity} $$H^{\Upsilon}_{T} = \frac{1}{2} \left( \frac{1}{2} V_{T} \right) \left( \frac{1}{2} V$